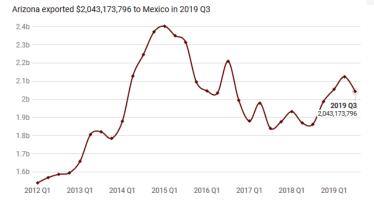


Arizona Exports to Mexico

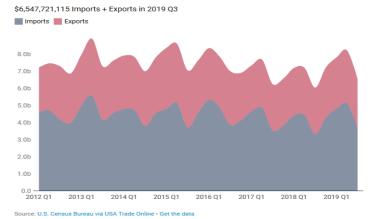


AZ **EXPORTS**TO MEXICO
\$2.0 billion in 2019 Q3,
up **9.7**% from 2018 Q3

Source: U.S. Census Bureau via USA Trade Online • Get the data

While still below peak levels reached in 2015-2016, Arizona exports to Mexico have continued Y/Y gains throughout 2019.

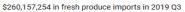
Total U.S. Trade through Arizona BPOE

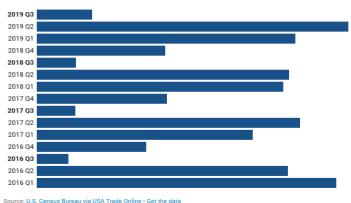


Total U.S. trade
TO/FROM MEXICO
VIA AZ BPOE
\$6.5 billion total goods
crossing the border in 2019 Q3
up 8.3% from 2018 Q3

Commodities flowing via Arizona BPOE are approaching 2013 highs, reversing a downward trend since 2014.

Fresh Produce Imports via Arizona BPOE



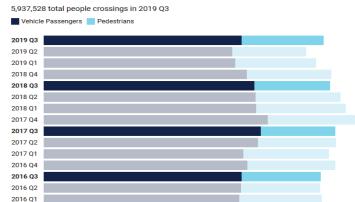


FRESH PRODUCE

VIA AZ BPOE \$260.2 million total produce imports in 2019 Q3 up 41.0% from 2018 Q3

U.S. fresh produce imports from Mexico via Arizona BPOE experience seasonal fluctuations that appear volatile. Annual fresh produce trade volume remains relatively consistent, and had the highest Q3 volume in 4 years.

Persons Crossing Arizona Border (Northbound)

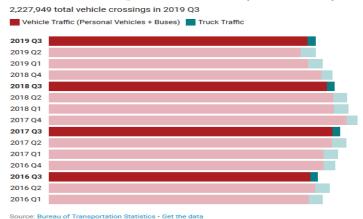


5.9 millionPERSONS **CROSSING** AZ **BORDER** NORTHBOUND

in 2019 Q3 down **2.3**% from 2018 Q3

Recent declines in persons crossing the Arizona-Mexico border reversed the long upward trend since 2012, likely due to increasingly longer wait times at the U.S.-Mexico border, the declining value of the peso, and online shopping increases.

Vehicles Crossing Arizona Border (Northbound)

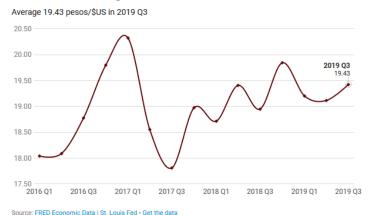


2.2 million VEHICLES CROSSING AZ BORDER NORTHBOUND

in 2019 Q3 down **6.6**% from 2018 Q3

Vehicle border crossings are down since the last half of 2017, ending a steady increase since 2012. However, commercial truck traffic remains consistent in year-over-year analysis.

Peso/\$US Exchange Rate



19.43 pesos/\$US **EXCHANGE RATE**

average in 2019 Q3
which translates into a **2.4**% **decrease** in the peso's value
from 2018 Q3

This quarter is the first decrease in the peso's value since the beginning of the Obrador Administration in December 2018.

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