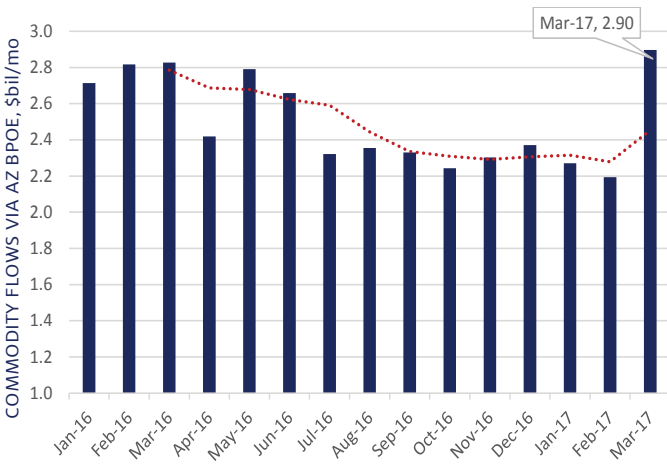


\$626 mil/mo AZ EXPORTS TO MEXICO

the average \$ value for latest three months of data, January-March 2017, is **up 6.1%** over the previous three-month average, and is **8.3% less** than a year ago.

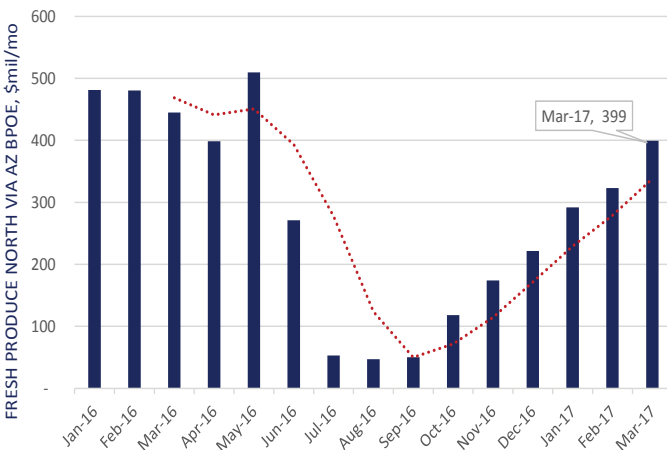
After 6 consecutive months of declines since August 2016, Arizona exports to Mexico picked up substantially in March 2017.



\$2.9 bil/mo COMMODITY FLOWS TO MEXICO VIA AZ BPOE

the average \$ value for latest three months of data, January-March 2017, is **up 6.4%** from the previous three-month average, and is **11.9% less** than a year ago.

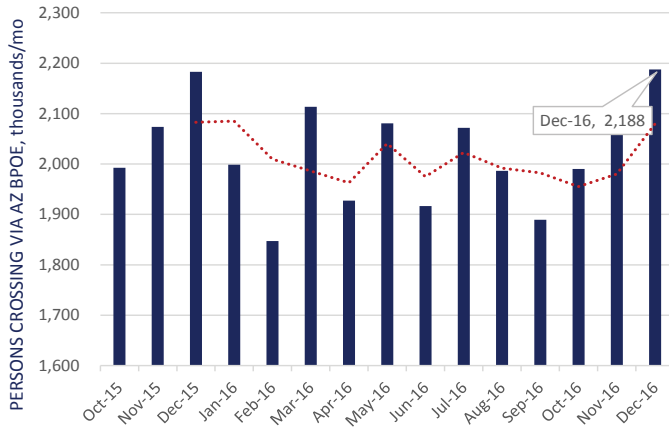
The uptick in U.S. exports travelling via Arizona BPOE, \$2.2 billion in February to \$2.9 billion in March 2017, was substantial. The 3-mo. moving avg. for other border states combined grew only 3.8%, compared to 6.4% for Arizona.



\$399 mil/mo FRESH PRODUCE VIA AZ BPOE

the average \$ value for latest three months of data, January-March 2017, is **up 85.5%** from the previous three-month average. This is **down 27.9%** from the same three months of 2016.

Fresh produce production is highly seasonal, as is the flow of fresh produce north. BPOE in other border states combined experienced a 16.0% increase over previous year as avocado imports favor Texas BPOE.

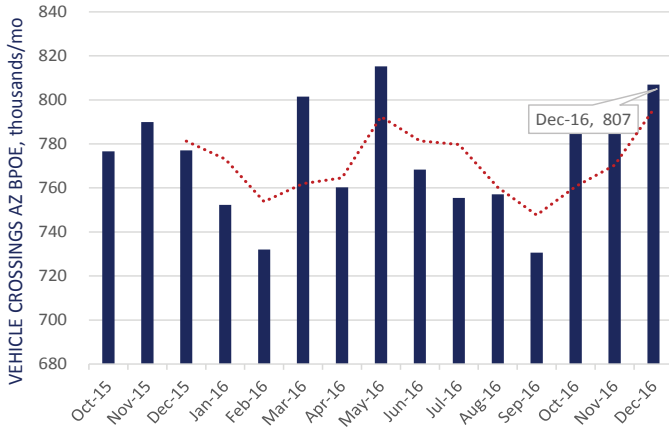


2.2 mil/mo

PERSONS CROSSING AZ BORDER NORTHBOUND

the average number for latest three months of data, Oct.-Dec. 2016, was **up 4.9%** over the previous three-month average, and is **0.2% less** than a year ago.

Personal vehicle passengers comprise on average 70% of all crossers, 30% come on foot, and 1% by bus. Over the decade, 2006-2016, personal vehicle crossings at Nogales BPOE grew 5.9%.

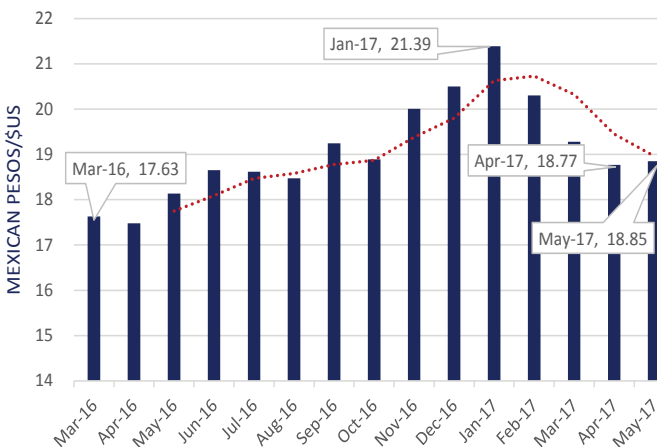


806,919/mo

VEHICLES CROSSING AZ BORDER NORTHBOUND

the average number for latest three months of data, Oct.-Dec. 2016, was **up 6.4%** over the previous three-month average, and **increased 1.2%** from a year ago.

Personal vehicles comprised 95% of all vehicle crossings a 3.7% increase from a year ago. Trucks accounted for a little over 4.0% of all vehicle crossings, and truck traffic increased 7.8% over the year in December 2016.



18.85 pesos/\$US

EXCHANGE RATE

the average exchange rate over the latest three months of data, March through May 2017, is a **8.5% gain** in the peso's value against the \$U.S. from the previous three-month average, but **6.9% below** its value a year ago.

This dramatic decline in the value of the Mexican peso against the U.S. dollar began in December of 2014 at 14.5 pesos/\$US and reached an historic low of 21.39 pesos/\$US in January 2017.