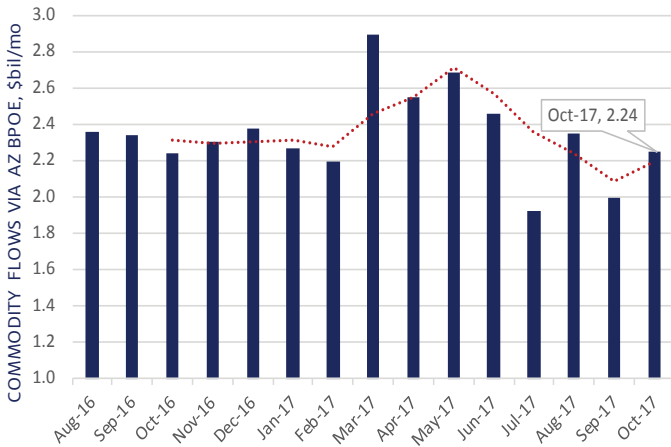


\$632 mil/mo
AZ EXPORTS TO MEXICO

the average \$ value for latest three months of data, Aug-Oct 2017, is **down 1.9%** from the average for the previous three-months, and is **11.3% less** than a year ago.

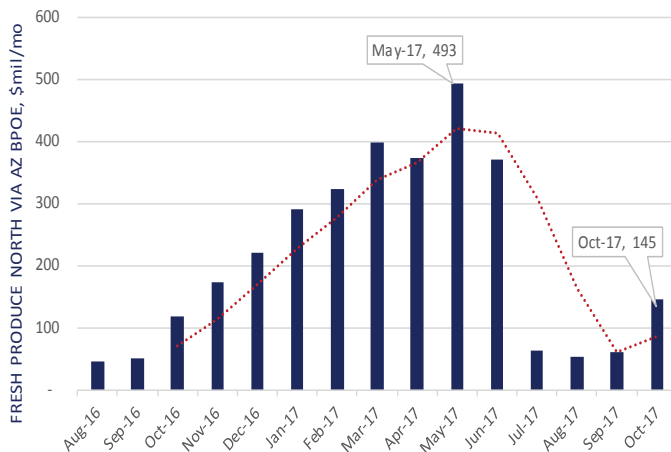
Arizona monthly exports to Mexico bounced back in October after a September dip. Exports increased substantially in March 2017 to reach a high of \$730 mil/mo.



\$2.2 bil/mo
COMMODITY FLOWS
US/MEXICO VIA AZ BPOE

the average \$ value for latest three months of data, Aug-Oct 2017, is **down 6.7%** from the average for the previous three-months, and is **4.8% less** than a year ago.

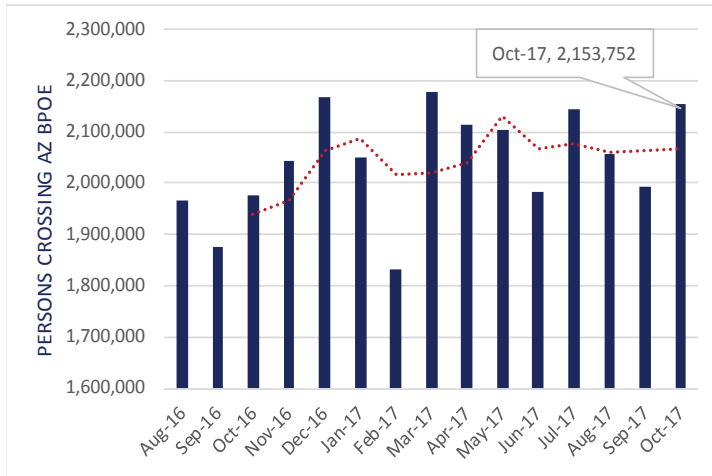
Trade flows (northbound & southbound) between the U.S. and Mexico traveling via Arizona BPOE picked up steam in October after uneven performance July-September. Commodity flows via AZ BPOE rose sharply in March to peak at \$2.9 bil/mo.



\$87 mil/mo
FRESH PRODUCE
VIA AZ BPOE

the average \$ value for latest three months of data, Aug-Oct 2017, is **down 71.8%** from the average for the previous three-months, but is **up 21.7%** from a year ago.

Fresh produce production is highly seasonal, as is the flow of fresh produce north. Winter vegetable imports started off stronger this October than last year.

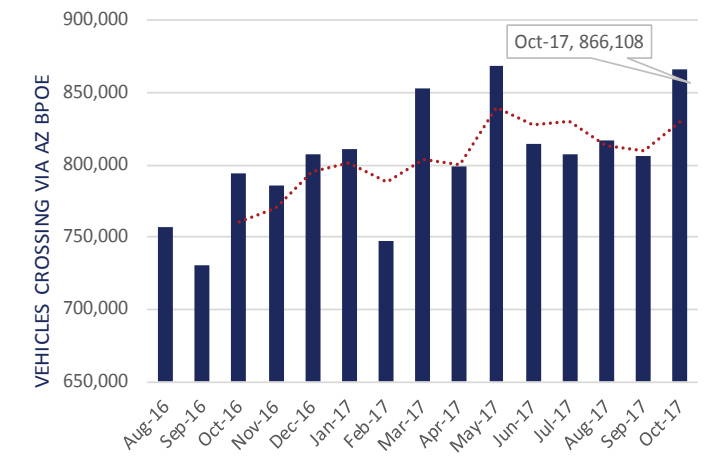


2.1 mil/mo

PERSONS CROSSING AZ BORDER NORTHBOUND

the average number for latest three months of data, Aug-Oct 2017, was **down 0.5%** from the previous three-month average, but is **6.6% higher** than a year ago.

Personal vehicle passengers comprise on average 70% of all crossers, 30% come on foot, and 1% by bus. Over the decade, 2006-2016, personal vehicle crossings at Nogales BPOE grew 5.9%.

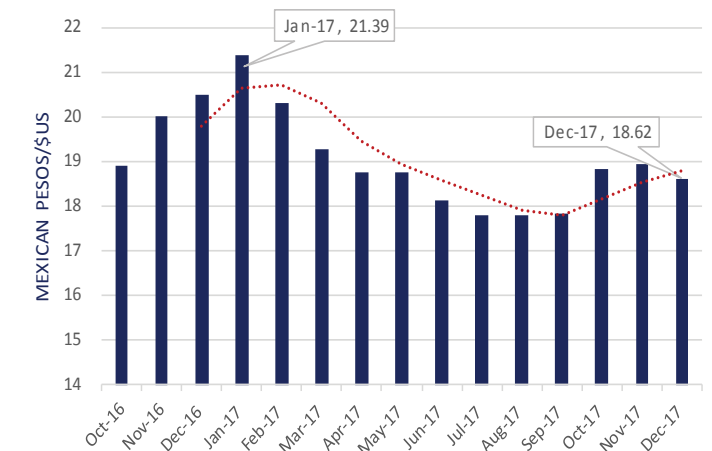


829,613/mo

VEHICLES CROSSING AZ BORDER NORTHBOUND

the average number for latest three months of data, Aug-Oct 2017, was **unchanged** from the previous three-month average, but is **9.1% higher** than a year ago.

Personal vehicles comprised 97% of all vehicle crossings, these crossings are up 6.9% from a year ago. Truck crossings were up 4.5% over the year in July 2017.



18.79 pesos/\$US

EXCHANGE RATE

the average exchange rate over the latest three months of data, Oct-Dec 2017, is a **5.5% decline** in value against the U.S. dollar over the average for previous three-months, yet it has **appreciated 5.1%** from its value a year ago.

The Mexican peso's value measured against the US dollar lost ground over the last 3 months with the 3-mo average for October-December at 18.79 compared to 17.8 for July-September. The peso's dramatic decline, which began in December of 2014, reached an historic low of 21.39 pesos/\$US in January of 2017.